

ASX Release: 10 October 2017

#### Final consideration payment for Paragem Pty Ltd

HUB24 Limited (**HUB24, ASX: HUB**) today announces that it has issued 4,256,991 ordinary shares as the final consideration payment for the company's acquisition of Paragem Pty Ltd that was first announced to the market on 21 August 2014.

As part of this acquisition a final consideration amount was payable in HUB ordinary shares, up to a maximum of 6,488,591 shares, subject to business performance measured over 3 years to 30 September 2017. As a result of the measured business performance 4,256,991 ordinary shares have been issued for this final consideration payment.

The shares being issued are not subject to escrow arrangements or disposal restrictions and are freely tradeable from date of issue.

Paragem, a financial advice licensee, engages with medium to large financial planning practices and continues to experience increased interest from this segment as practices look to unwind from institutionally owned relationships and access the benefits of managed accounts. Since the acquisition by HUB24 Paragem has continued to grow strongly with 10 new financial planning practices and 18 advisers having joined the licensee.

HUB24's award winning superannuation and investment platform is recognised as Australia's leading managed accounts provider and together with Paragem, and HUB24's other subsidiary Agility Applications, the group is well positioned for strong ongoing growth having a track record of steadily increasing market share.

#### For further information please contact:

Matthew Haes CFO & Company Secretary HUB24 Limited Telephone: +61 2 8274 6079

#### **About HUB24**

HUB24 is a financial services company listed on the Australian Stock Exchange (ASX: HUB). The business is focussed on the delivery of the HUB24 platform and the growth of its wholly owned subsidiaries Paragem, a financial advice licensee, and Agility Applications which provides data, reporting and software services to Australian stockbroking and wealth management market. The HUB24 platform supports the achievement of superior superannuation and investment outcomes for investors. It is a next-generation service with state-of-the-art portfolio management, transaction and reporting solutions for licensees, financial advisers, accountants, stockbrokers and institutions. HUB24 is not aligned to any major bank, manager or institution. HUB24 is an independent organisation with award winning technology and a growing number of respected and high profile financial services companies as its customers.

For further information, please visit: www.HUB24.com.au

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12

Name	of	entity	7

**HUB24** Limited

ABN

87 124 891 685

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>+</sup>Class of <sup>+</sup>securities issued or to be issued

Fully paid ordinary shares (**FPO**).

2 Number of \*securities issued or to be issued (if known) or maximum number which may be issued

4,256,991 FPO

3 Principal of terms +securities (eg, if options, exercise price and expiry date; partly paid +securities, the amount outstanding and due dates for +convertible payment; if securities, the conversion price and dates conversion)

The FPO are issued on the same terms as existing issued FPO of HUB24 Limited, are free from any escrow arrangements or disposal restrictions.

<sup>+</sup> See chapter 19 for defined terms.

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4 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

The FPO rank equally with existing issued FPO of HUB24 Limited.

5 Issue price or consideration

The FPO are issued in final settlement of capped earnout consideration in respect of the acquisition of Paragem first announced to the market on 21 August 2014. Consideration was subject to financial performance and measured over 3 years to 30 September 2017 and payable in HUB ordinary shares with the number of shares determined by reference to the 60 day VWAP up to 21 August 2014 or 92.47 cents.

6 Purpose of the issue
(If issued as consideration for the acquisition of assets, clearly identify those assets)

The issue of FPO is full and final settlement of the Paragem acquisition first announced to the market on 21 August 2014.

6a Is the entity an <sup>+</sup>eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b – 6h in relation to the \*securities the subject of this Appendix 3B, and comply with section 6i

6b The date the security holder resolution under rule 7.1A was passed

No.

N/A

<sup>+</sup> See chapter 19 for defined terms.

		<u> </u>	
6c	Number of *securities issued without security holder approval under rule 7.1	4,256,991	
6d	Number of <sup>+</sup> securities issued with security holder approval under rule 7.1A	N/A	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of securities issued under an exception in rule 7.2	N/A	
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Remaining capac	ity LR 7.1 – 3,357,682
7	+1	10.0 / 1 2017	
7	<sup>+</sup> Issue date	10 October 2017.	
		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the securities in section 2 if applicable)	60,689,999	FPO
			I
	]	Number	+Class
		TAUTHOOL	\(\tag{1000}\)

<sup>+</sup> See chapter 19 for defined terms.

9	Number and +class of all +securities not quoted on ASX ( <i>including</i> the securities in section 2 if applicable)	760,000	Options (exercisable at \$0.98 each expiring on 17 October 2019).
		200,000	Options (exercisable at \$0.98 each expiring on 17 October 2019).
		538,667	Options (exercisable at \$1.156 each expiring on 4 December 2019).
		610,000	Options (exercisable at \$2.46 each expiring on 14 October 2020).
		150,000	Options (exercisable at \$2.46 each expiring on 7 December 2020).
		50,000	Options (exercisable at \$3.98 each expiring on 30 March 2021).
		418,639	Options (exercisable at \$4.46 each expiring on 29 November 2021).
		50,000	Options (exercisable at \$5.41 each expiring on 29 November 2021).
		137,043	Performance Rights (nil exercise price each expiring on 29 November 2021).
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Nil	

<sup>+</sup> See chapter 19 for defined terms.

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-renounceable?	N/A
13	Ratio in which the *securities will be offered	N/A
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	N/A
15	<sup>+</sup> Record date to determine entitlements	N/A
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	N/A
17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has *security holders who will not be sent new issue documents	N/A
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	NT C 1 '4	27/4
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A

<sup>+</sup> See chapter 19 for defined terms.

24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	N/A
25	If the issue is contingent on +security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do *security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	+Despatch date	N/A
55	2 Coputed dute	17/12

<sup>+</sup> See chapter 19 for defined terms.

## You need only complete this section if you are applying for quotation of securities Type of securities (tick one) (a) Securities described in Part 1 (b) All other securities Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents 35 If the +securities are +equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders 36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories 1 - 1,0001,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over 37 A copy of any trust deed for the additional \*securities

Part 3 - Quotation of securities

<sup>+</sup> See chapter 19 for defined terms.

## Entities that have ticked box 34(b)

38	Number of securities +quotation is sought	for	which	N/A
39	Class of *securities quotation is sought	for	which	N/A

Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

41 Reason for request for quotation N/A now

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Example: In the case of restricted securities, end of restriction period

(if issued upon conversion of another security, clearly identify that other security)

Number and +class of all +securities quoted on ASX (*including* the securities in clause 38)

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 10 September 2017 (Company secretary)

Print name: Matthew Haes

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

## Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
<i>Insert</i> number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue	53,445,778	
Add the following:		
<ul> <li>Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2</li> </ul>	2,226,333	
<ul> <li>Number of fully paid ordinary securities issued in that 12 month period with shareholder approval</li> </ul>	21,525	
<ul> <li>Number of partly paid ordinary securities that became fully paid in that 12 month period</li> </ul>		
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period	Nil	
"A"	55,693,636	

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	8,354,045
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:	739,372 FPO issued under 7.1 on 3 Januar 2017 4,256,991 FPO issued under 7.1 on 10
Under an exception in rule 7.2	October 2017
Under rule 7.1A	
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
"C"	4,996,363
Step 4: Subtract "C" from ["A" x "l placement capacity under rule 7.1	B"] to calculate remaining
"A" x 0.15	8,354,045
Note: number must be same as shown in Step 2	
Subtract "C"	4,996,363
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" x 0.15] – "C"	3,357,682
	[Note: this is the remaining placement capacity under rule 7.1]

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"	N/A	
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
<b>Multiply</b> "A" by 0.10	N/A	
7.1A that has already been used  Insert number of equity securities issued or agreed to be issued in that 12 month period	N/A	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"	N/A	

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10	N/A	
Note: number must be same as shown in Step 2		
Subtract "E"	N/A	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"	N/A	
	Note: this is the remaining placement capacity under rule 7.1A	

<sup>+</sup> See chapter 19 for defined terms.