Form 603

Corporations Act 2001 Section 671B

Notice of initial substantial holder

To_Company Name/Scheme	HUB24 Limited
ACN/ARSN	124 891 685

1. Details of substantial holder (1)

Name	Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A
ACN/ARSN (if applicable)	100 325 184

The holder became a substantial holder on 23/03/2018

2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)	
ORDINARY FULLY PAID	3,080,195 3,080,195		5.0%	

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
REFER TO ANNEXURE A PART 1 AND PART 2		

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
REFER TO ANNEXURE B	RE B		

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	24/10/2017 - 23/03/2018	\$ 8.69 - \$ 11.31		3,080,195 ORDINARY FULLY PAID

6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
REFER TO ANNEXURE C	

7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
REFER TO ANNEXURE D	

Signature

print name	CALVIN KWOK	capacity	COMPANY SECRETARY
sign here	A	date	27/03/2018

DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 7 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (7) Include details of:
 - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
 - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

Annexure A - Part 1

Holder of relevant interest	Nature of relevant interest	Number of securities	Class of securities
Pinnacle Investment Management Group Limited Pinnacle Investment Management Limited Ariano Pty Limited (ACN 605 250 799) Next Financial Limited (ACN 081 722 894) Next Financial Nominees Pty Ltd (ACN 093 252 576) Next Financial Nominees No. 2 Pty Ltd (ACN 132 819 115) Investment Solutions Client Services Pty Ltd (ACN 117 898 334) Priority Funds Management Pty Ltd (ACN 120 826 575) Priority Investment Management Pty Ltd (ACN 116 943 456 PNI Option Plan Managers Pty Ltd (ACN 130 508 379) Pinnacle RE Services Administration Pty Ltd (ACN 126 175 148) Pinnacle Investment Management (UK) Limited (Company Number 11026111) POSH Nominees Pty Limited (ACN 620 094 251)	Relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) and Pinnacle Fund Services Limited, who each in turn hold relevant interests in the securities the subject of this notice.	3,080,195	Ordinary fully paid
Pinnacle Fund Services Limited (ACN 082 494 362)	Relevant interest held through the power to control voting and/or disposal of securities in its capacity as responsible entity or trustee of registered or unregistered schemes and/or relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) who each in turn hold relevant interests in the securities the subject of this notice.	3,080,195	Ordinary fully paid

This is Annexure "A - Part 1" s as mentioned in form 603 Notice of initial substantial holder

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Calvin Kwok Company Secretary

Date:27/03/2018

Affiliated Investment Managers	
Antipodes Partners Limited (ACN 602 042 035)	
Hyperion Asset Management Limited (ACN 080 135 897)	
Firetrail Investments Pty Ltd (ACN 622 377 913)	
Palisade Investment Partners Limited (ACN 124 326 361)	
Plato Investment Management Limited (ACN 120 730 136)	
Resolution Capital Limited (ACN 108 584 167)	
Solaris Investment Management Limited (ACN 128 512 621)	
Spheria Asset Management Pty Ltd (ACN 611 081 326)	
Two Trees Investment Management Pty Limited (ACN 616 424 170)	

This is Annexure "A - Part 2" as mentioned in form 603 Notice of initial substantial holder

Calvin Kwok Company Secretary Date: 27/03/2018

Annexure B

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder	Number of securities	Class of securities
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	JP Morgan Chase Nominees Pty Ltd	JP Morgan Chase Nominees Pty Ltd	121,959	Ordinary fully paid
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	Citicorp Nominees Pty Limited	Citicorp Nominees Pty Limited	93,358	Ordinary fully paid
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)		National Nominees Ltd	64,021	Ordinary fully paid
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	State Street Australia Pty Ltd	State Street Australia Pty Ltd	357,847	Ordinary fully paid
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	RBC Investor Services Pty Limited	RBC Investor Services Pty Limited	2,443,010	Ordinary fully paid

This is Annexure "B" of 1 page as mentioned in form 603 Notice of initial substantial holder

Calvin Kwok Company Secretary Date: 27/03/2018

Annexure C Name ACN Nature of Association Related body corporate of each other entity listed in Pinnacle Investment Management 100 325 184 Group Limited Annexure C Related body corporate of each other entity listed in Pinnacle Investment Management 109 659 109 Limited Annexure C. Pinnacle Fund Services Limited Related body corporate of each other entity listed in 082 494 362 Annexure C Related body corporate of each other entity listed in Ariano Pty Limited 605 250 799 Annexure C Next Financial Limited 081 722 894 Related body corporate of each other entity listed in Annexure C Next Financial Nominees Pty Ltd 093 252 576 Related body corporate of each other entity listed in Annexure C Next Financial Nominees No. 2 Pty 132 819 115 Related body corporate of each other entity listed in Annexure C l td Investment Solutions Client 117 898 334 Related body corporate of each other entity listed in Services Pty Ltd Annexure C. Priority Funds Management Pty Ltd 120 826 575 Related body corporate of each other entity listed in Annexure C Priority Investment Management 116 943 456 Related body corporate of each other entity listed in Pty Ltd Annexure C PNI Option Plan Managers Pty Ltd Related body corporate of each other entity listed in 116 943 456 Annexure C 130 508 379 Related body corporate of each other entity listed in Pinnacle RE Services Limited Annexure C **Pinnacle Services Administration** Related body corporate of each other entity listed in 126 175 148 Pty Ltd Annexure C Related body corporate of each other entity listed in Pinnacle Investment Management Company (UK) Limited Number Annexure C. 11026111 **POSH Nominees Pty Limited** 620 094 251 Related body corporate of each other entity listed in Annexure C.

This is Annexure "C" as mentioned in form 603 Notice of initial substantial holder

Calvin Kwok Company Secretary Date: 27/03/2018

Annexure D

Name	Address			
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Ariano Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Next Financial Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Next Financial Nominees Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Next Financial Nominees No. 2 Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Investment Solutions Client Services Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Priority Funds Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Priority Investment Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
PNI Option Plan Managers Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Investment Management (UK) Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle RE Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
Pinnacle Services Administration Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			
POSH Nominees Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia			

This is Annexure "D" as mentioned in form 603 Notice of initial substantial holder

Calvin Kwok Company Secretary Date: 27/03/2018